

March 4, 2026

The Honorable Donald J. Trump
President of the United States
The White House
1600 Pennsylvania Avenue, NW
Washington, DC 20500

RE: Advancing American AI Innovation

Dear President Trump:

On behalf of the undersigned associations, representing hundreds of America's leading technology companies, we write to express our shared commitment to the Administration's goal of ensuring American leadership in the global artificial intelligence race. Our members, including America's leading AI developers, have a proven track record as dedicated partners to the federal government, delivering the high-stakes capabilities required to maintain the nation's strategic advantage and protect the nation's security and economic leadership. We respectfully urge the Administration to reconsider this potential designation of a major domestic AI firm as a "supply chain risk" and address any concerns through established procurement and statutory processes that protect both our security interests and America's global AI leadership.

We applaud the Administration's decisive actions to advance AI innovation, including the promotion of data center development, the launch of the American AI Export Program, and new guidance on federal procurement of AI systems. By centering the federal AI strategy on performance and national values, the Administration has established a clear trajectory for domestic innovation that distinguishes our tech sector from that of our adversaries.

While we recognize the Department of War's unique requirements for military integration, the recent designation of a major domestic AI firm as a "supply chain risk" has sent a ripple of uncertainty through the broader industry. We are concerned that designating any one American company as a supply chain risk will inevitably lead to unintended consequences that could very well undermine the Administration's broader goals to ensure American leadership. By essentially treating an American technology company as a foreign adversary, rather than an asset, this action will have a chilling effect on U.S. innovation, undermine the Administration's laudable efforts to promote the American AI stack abroad, and further embolden China's efforts to export its own government-backed AI technology to fuel its own military and economic ambitions.

Maintaining our competitive edge over China requires a policy environment that encourages, rather than restricts, the growth of multiple American AI leaders. One of our greatest advantages over a centralized adversary like China is our decentralized, competitive market. This advantage has enabled America to become the global leader in innovation, venture capital investment, and shaping the technology that the

world depends on. To maintain our lead over China, the United States requires a diverse, robust, and competitive landscape of domestic providers.

Existing federal procurement processes create that landscape. They enable the government to identify the right solutions and resolve disputes in a way that incentivizes private innovation and competition. They also ensure that multiple domestic firms can compete for federal contracts, each with different architectural strengths, preventing a single point of failure in our national defense infrastructure to address mission critical needs.

The American technology industry stands ready to provide the Department of War and other federal agencies with the world's most powerful tools for national security and defense. As we work to cement our lead over China, we must ensure that the tools used to mitigate supply chain risks do not create a climate of uncertainty that hinders domestic innovation. Our concern is with the precedent such a designation sets for the entire U.S. technology sector rather than the treatment of any one company. We believe there is a significant opportunity to refine this approach to uphold the President's national security priorities while ensuring that the American AI industry remains the global leader.

We welcome the opportunity to meet with your staff to discuss these issues in greater depth. We look forward to continued partnership with the Administration in its efforts to advance American AI innovation and global competitiveness.

Respectfully,

Software & Information Industry Association (SIIA)
TechNet
Computer & Communications Industry Association (CCIA)
Business Software Alliance

cc: The Honorable Susan Wiles, Chief of Staff to the President
The Honorable Marco Rubio, Secretary of State and Assistant to the President for National Security Affairs
The Honorable Russell Vought, Director, Office of Management and Budget
The Honorable Dr. Kevin Hassett, Assistant to the President and Director, National Economic Council
The Honorable Michael Kratsios, Science Advisor to the President and Director, White House Office of Science and Technology Policy
The Honorable David Sacks, Special Advisor to the President for AI and Crypto
The Honorable Dr. Kevin Rhodes, Administrator, Office of Federal Procurement Policy
The Honorable Edward Forst, Administrator, General Services Administration